



Metsä Group's Interim Report Q3 2025

Jussi Vanhanen
President and CEO

23 October 2025

The cooperative distributes income
across Finland

Business areas



Investments



Financial position



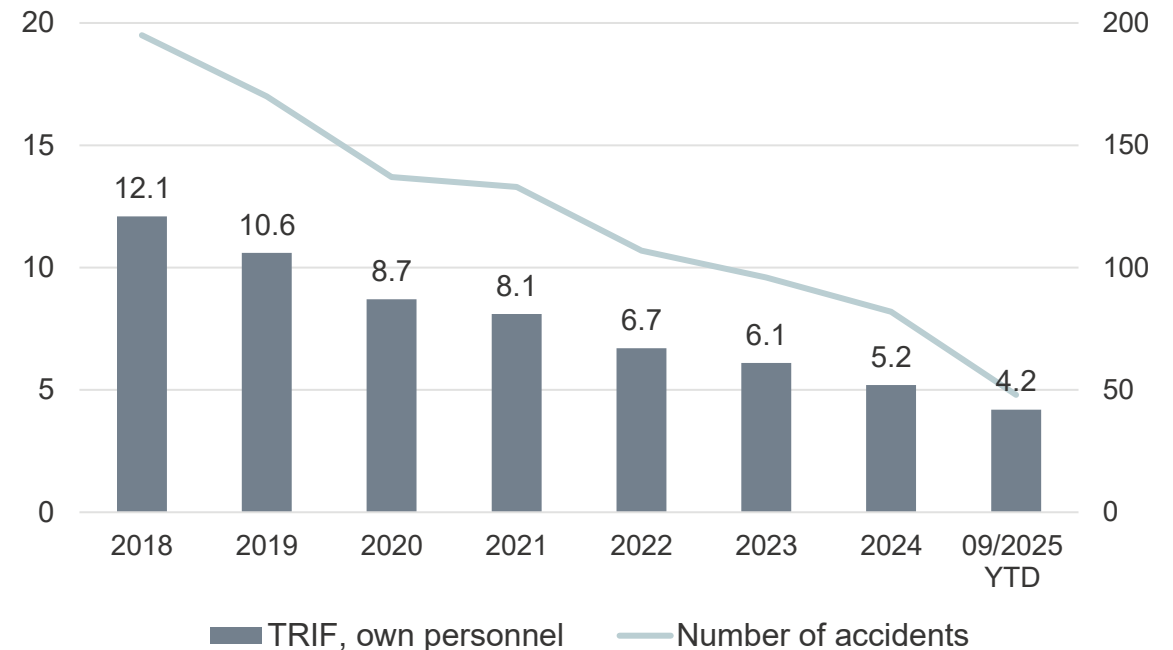
Safety



Content

Right direction in safety development at Metsä Group

- Development actions
 - Fair & just safety culture
 - Safety training
 - Improving service providers' safety
 - Developing process safety



TRIF = Number of work-related accidents per one million hours of work

Financial position

Operating result was negative, as expected

- Protectionism in world trade weighed on the result
- Wood price continued to decrease, but the price level remains historically high
- Highlight: positive cash flow

Sales

EUR 4,508 million

(Q1–Q3/2024: 4,273)

Operating result*

EUR -27 million

(Q1–Q3/2024: 170)

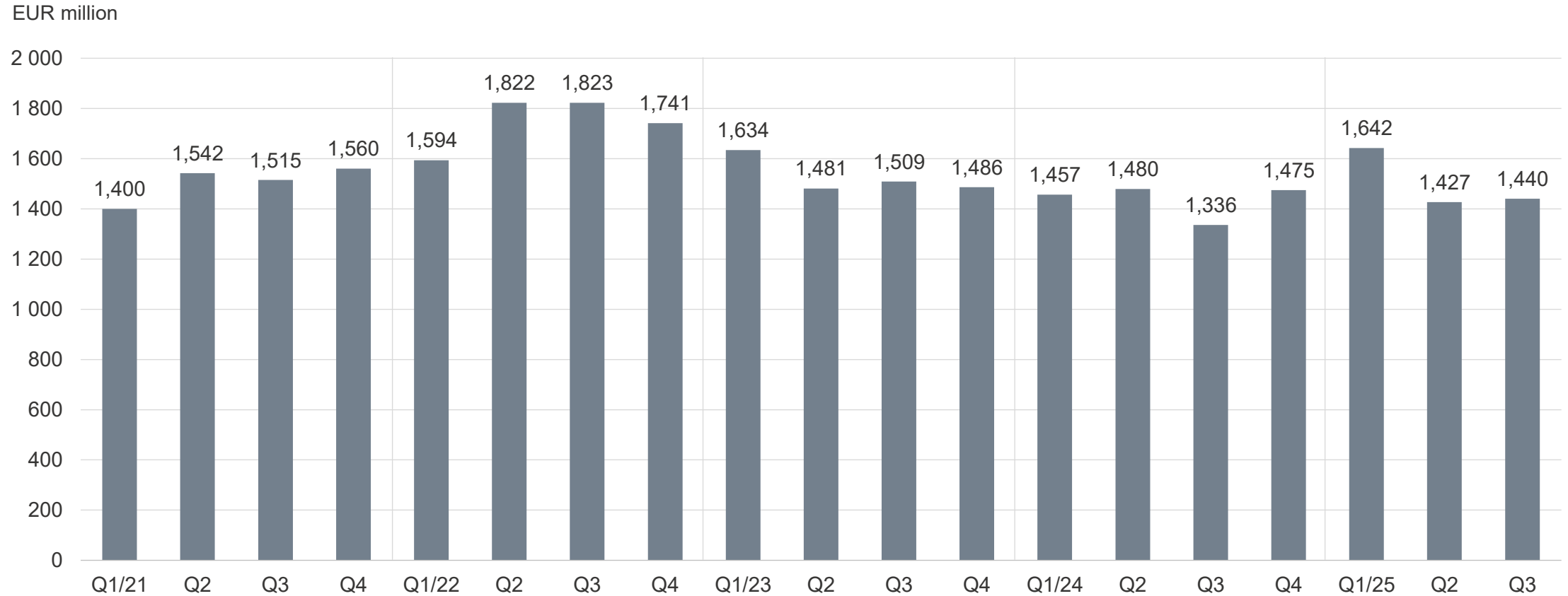
Operating result*, of sales

-0.6%

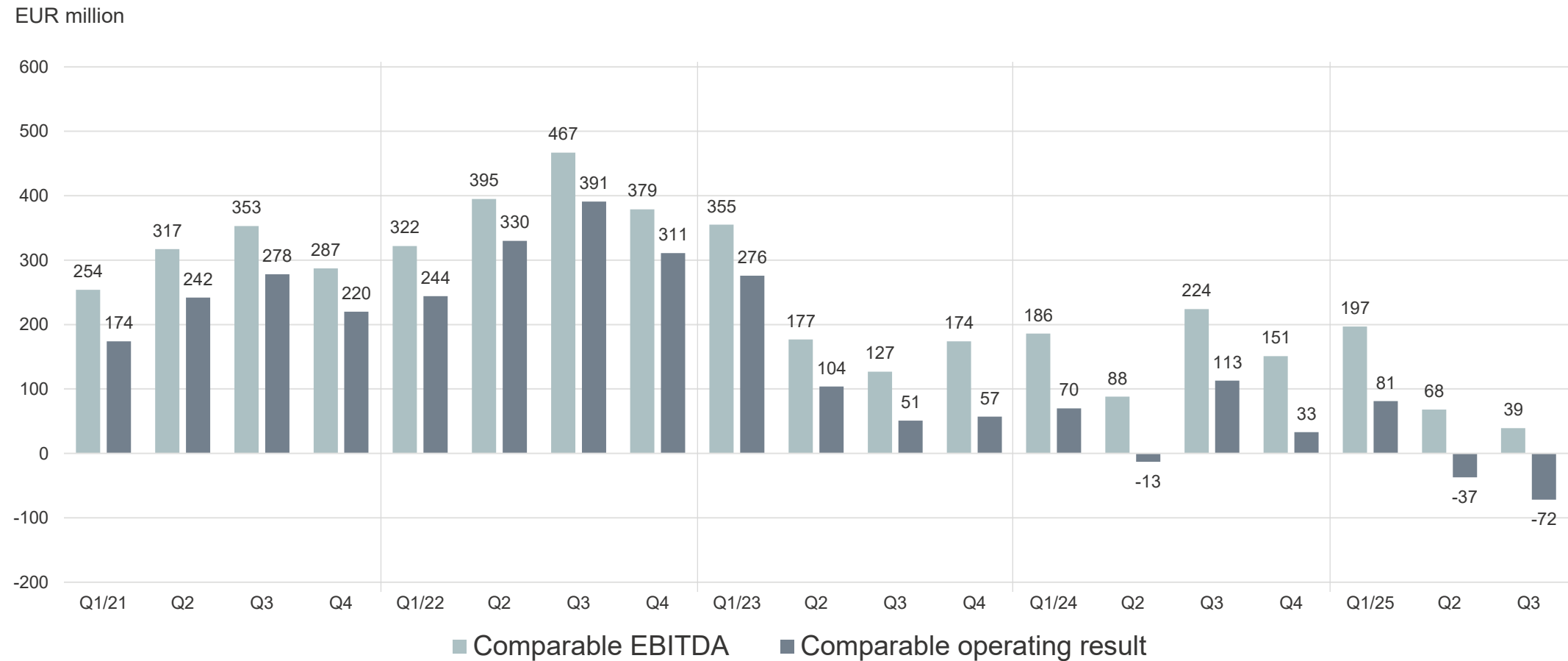
(Q1–Q3/2024: 4.0)

*comparable

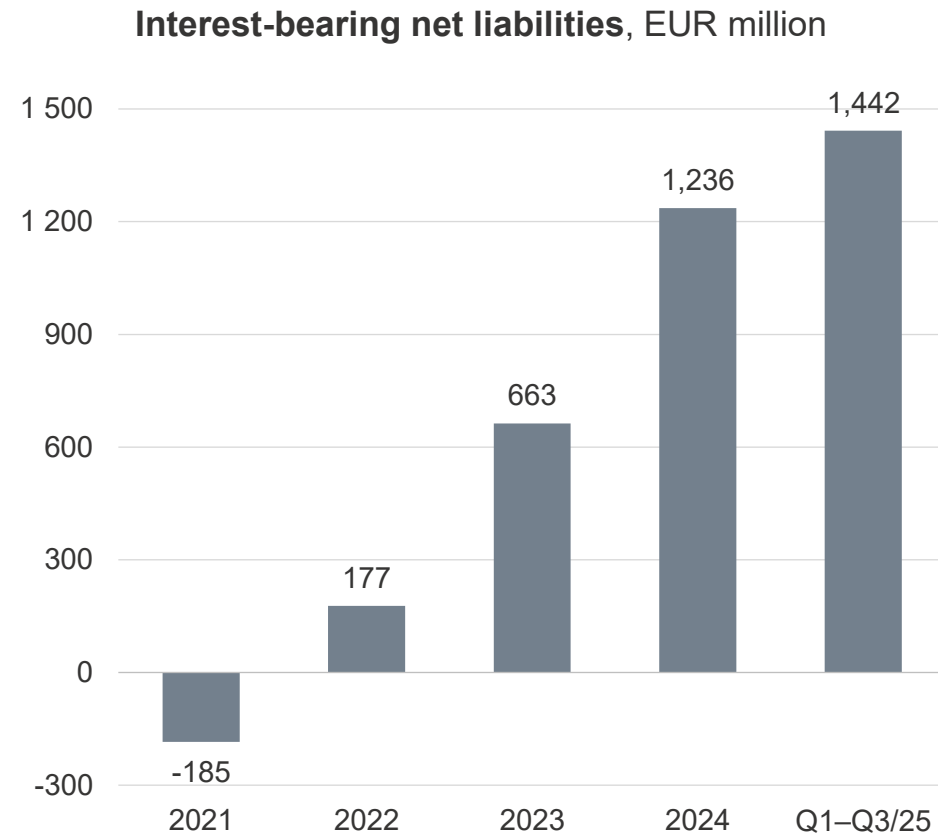
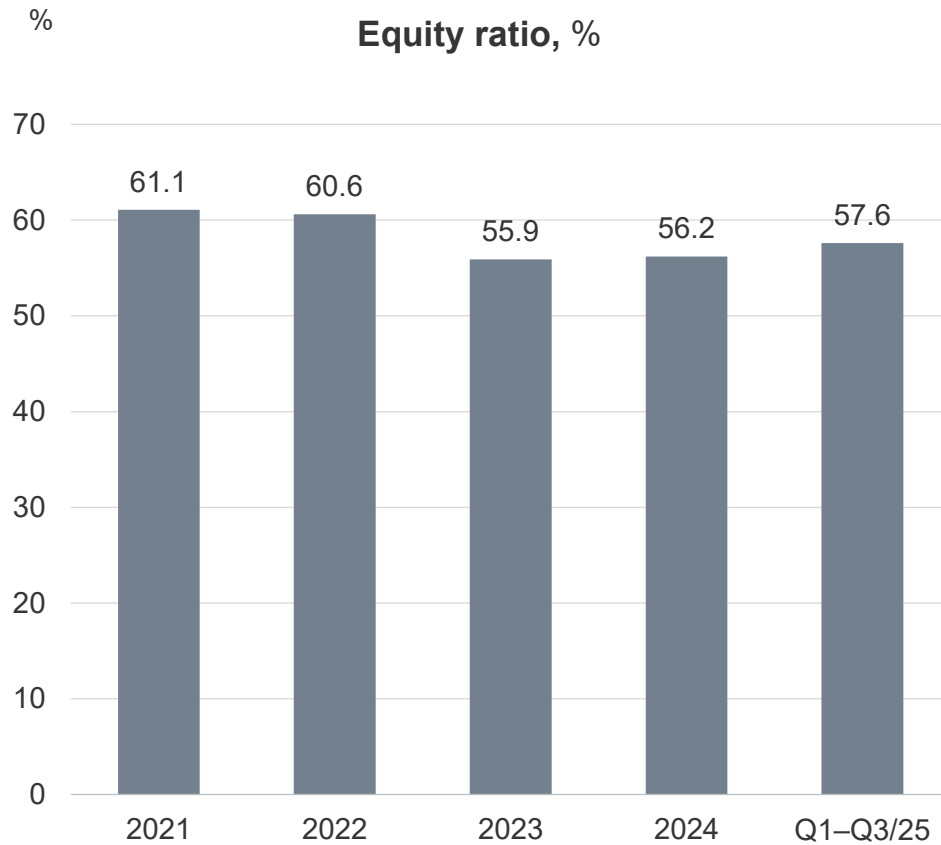
January–September sales at last year's level



Weaker EBITDA and operating result due to low demand and pulp price

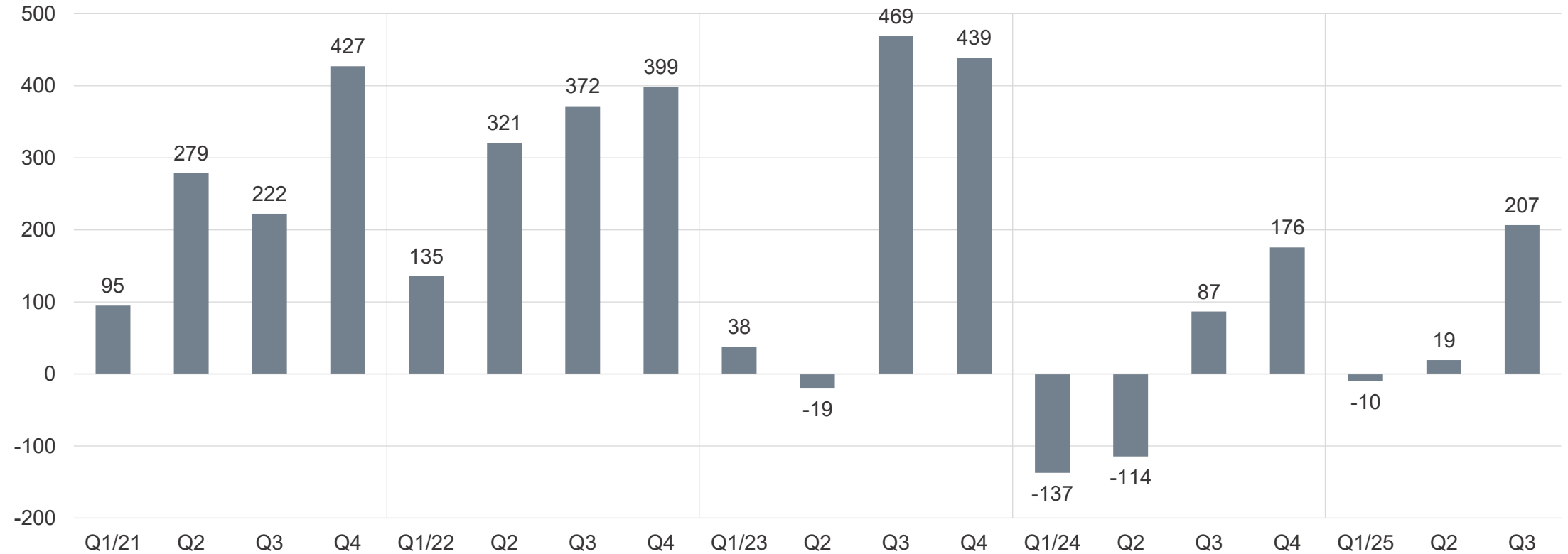


Strong equity ratio and sustainable level of debt



Working capital reduction strengthened net cash flow from operations

EUR million

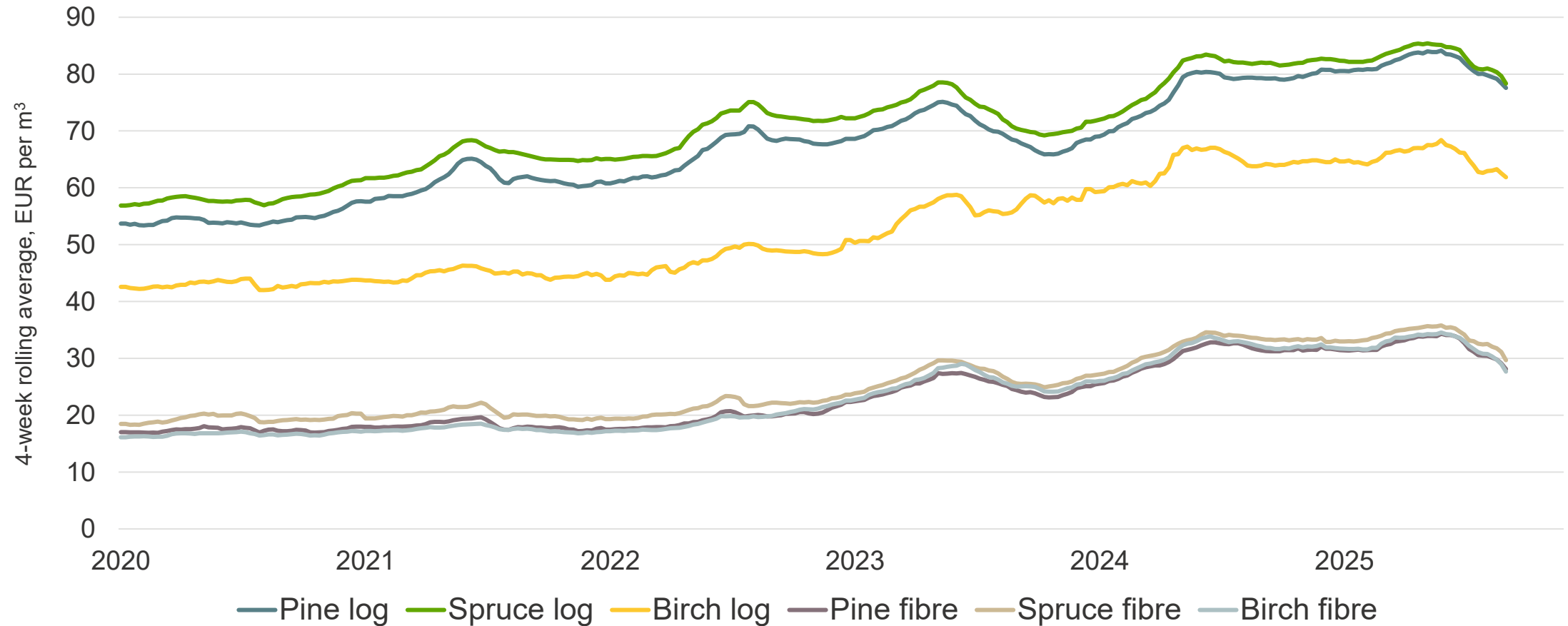


Pulp price and wood costs weakened the result

EUR million

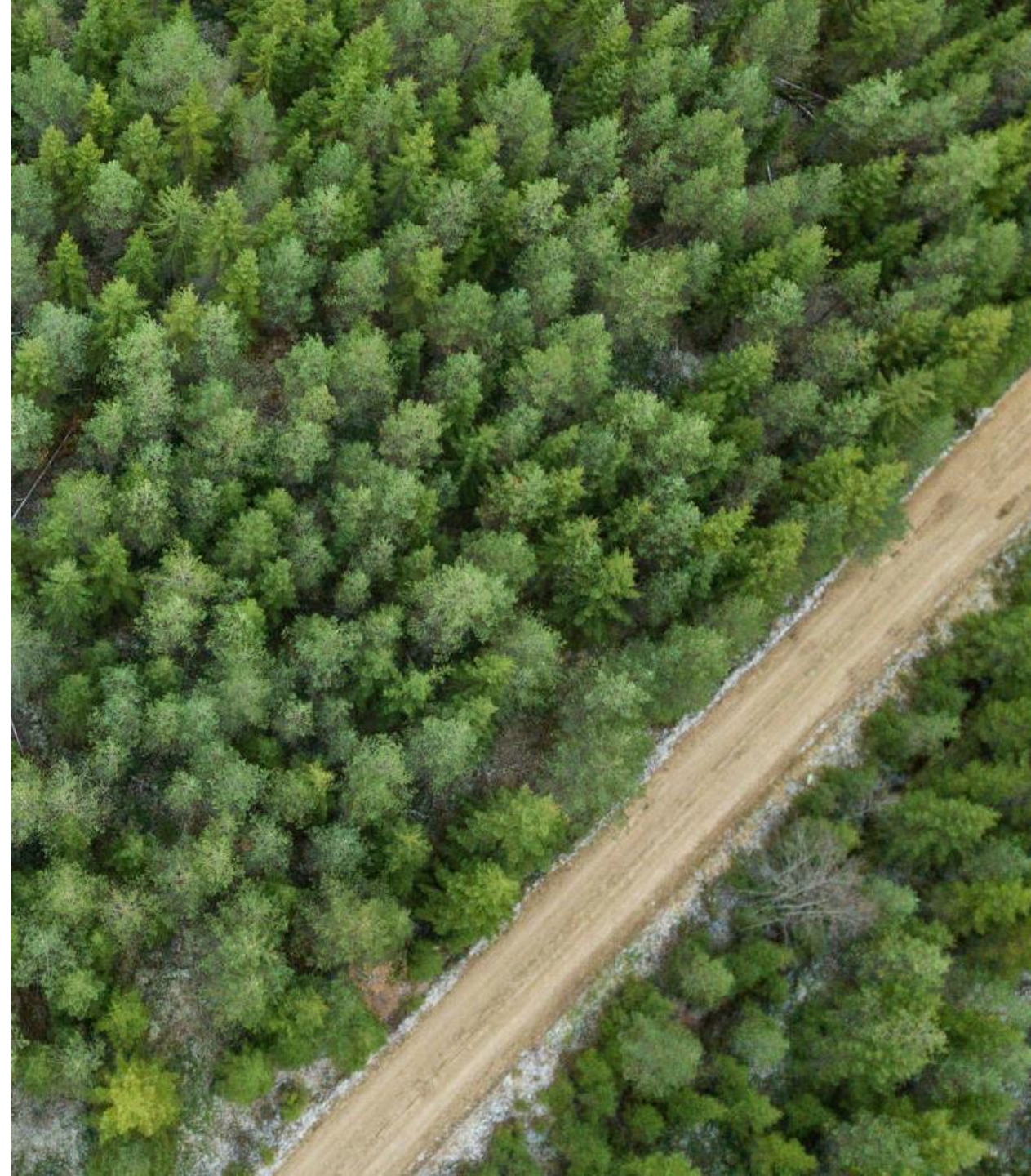
Comparable operating result Q1–Q3/2024	170
Sales prices	-60
Sales volumes	74
Exchange rates (after hedging)	3
Change in the unit costs of wood raw material	-54
Change in the unit costs of raw material, energy and other variable costs	44
Employee costs	-13
Maintenance and other fixed costs	-103
Change in inventories (including volume and valuation)	-87
Depreciation and other	-1
Comparable operating result Q1–Q3/2025	-27

Stumpage prices decreased but remained high in Finland



Significant result improvement required

- EUR 300 million cost savings programme is ongoing
- Cost savings to be largely achieved through variable cost optimisation
- Statutory negotiations may lead to the reduction of 800 jobs



Near-term outlook

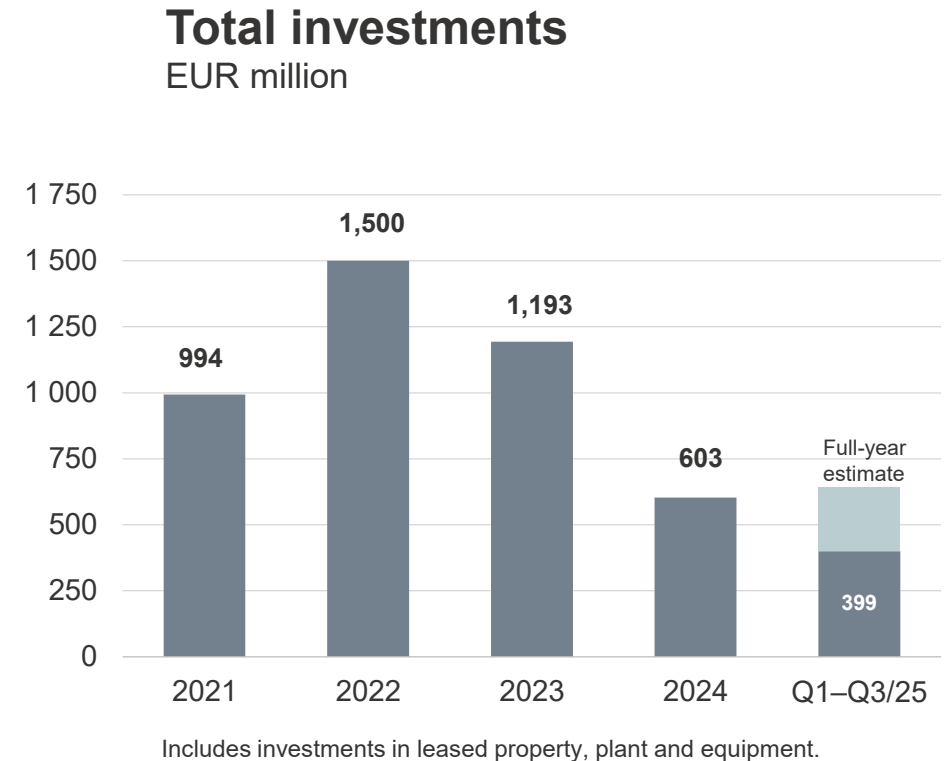
- Challenging business environment undermines predictability
 - Metsä Group will not provide separate result guidance for now
 - In a volatile market, this is not appropriate
- Pulp market is not expected to improve
- Excess board capacity in Europe adds pressure. North American demand remains weak
- Fibrewood price decline supports profitability from the beginning of 2026



Investments

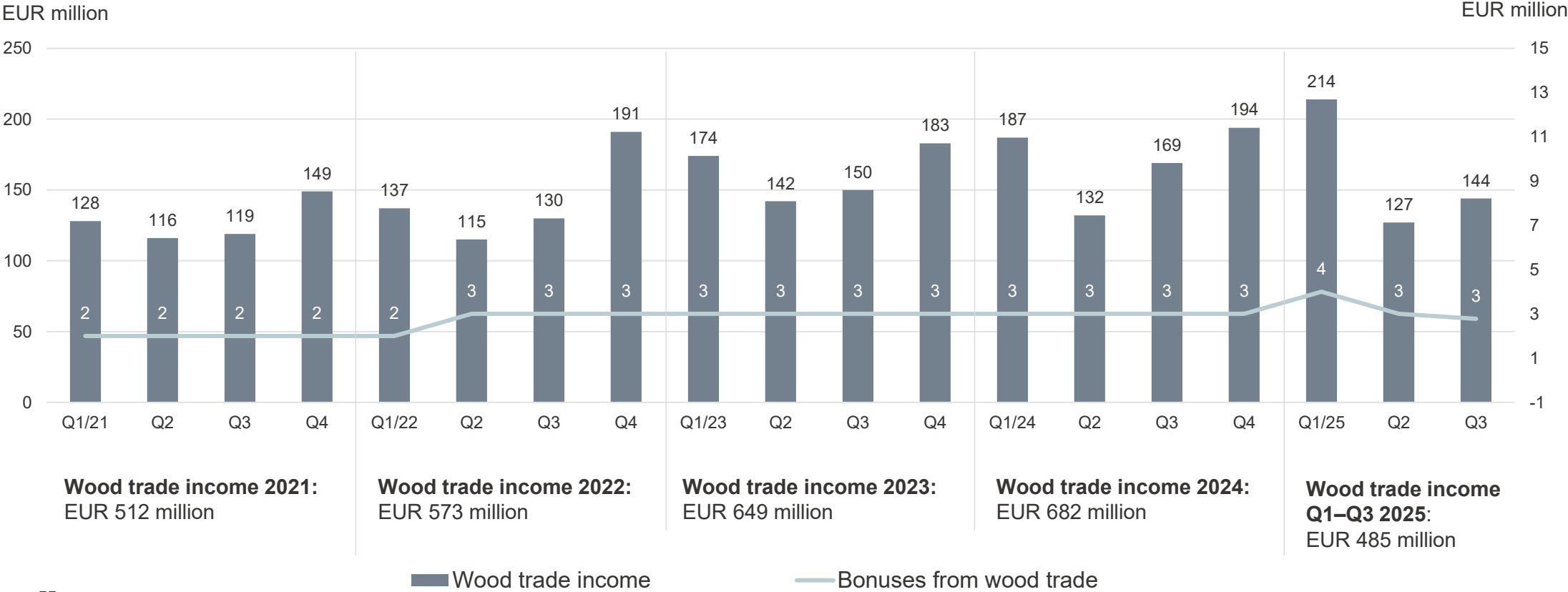
Investments in Finland and Sweden in the final stretch

- Customer deliveries from the new tissue paper mill in Sweden begun
- Construction of the Äänekoski Kerto LVL mill is ahead of schedule
- New paperboard production line started up in Simpele, Finland
- Several Metsä Board's planned investments have been put on hold for the time being



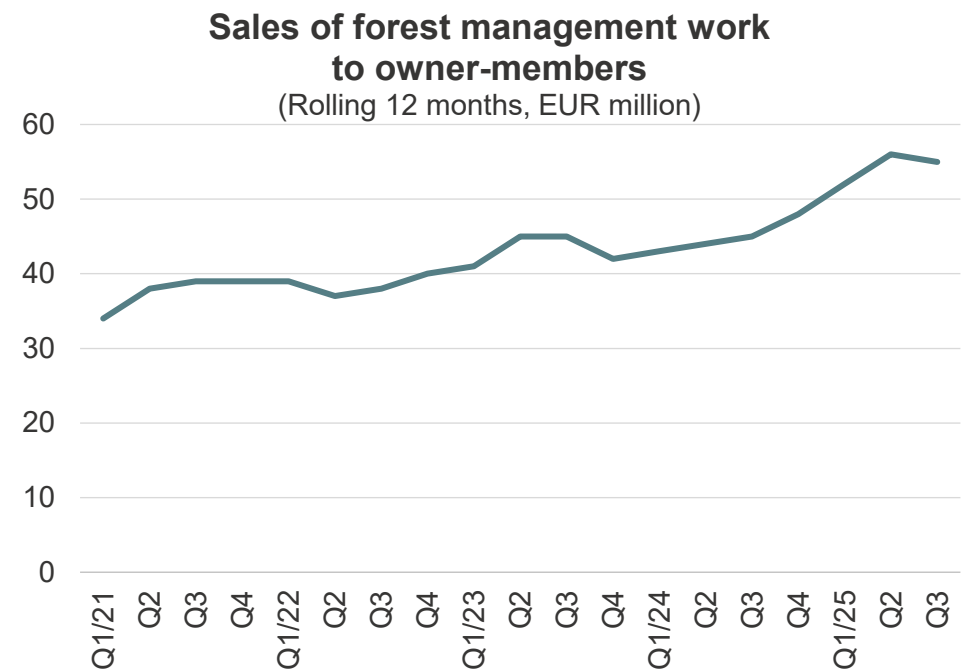
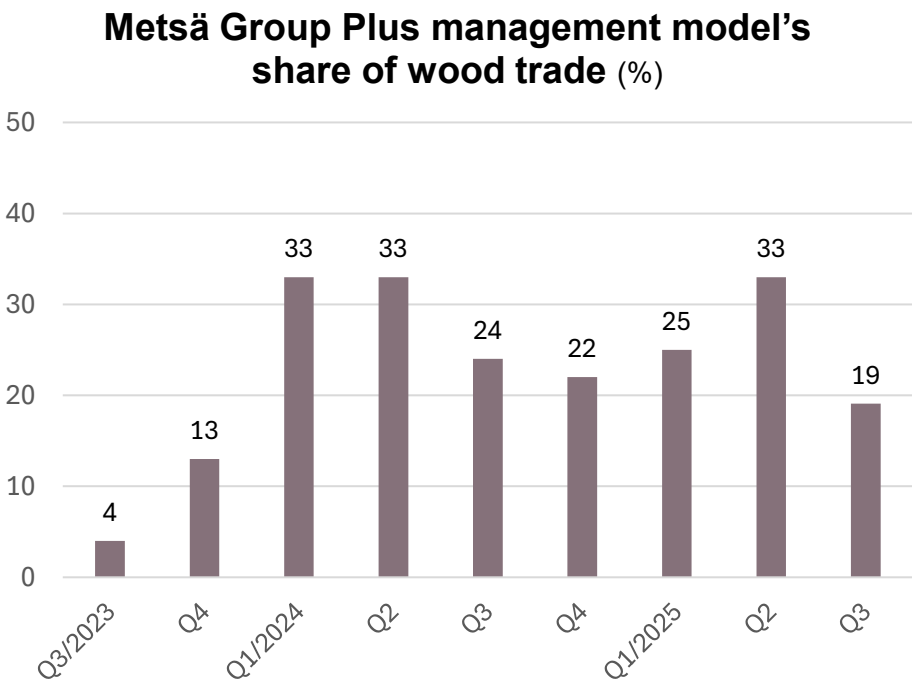
Forest owners' cooperative provides wealth across Finland

Owner-members received approximately EUR 485 million in wood trade income in Q1–Q3 2025

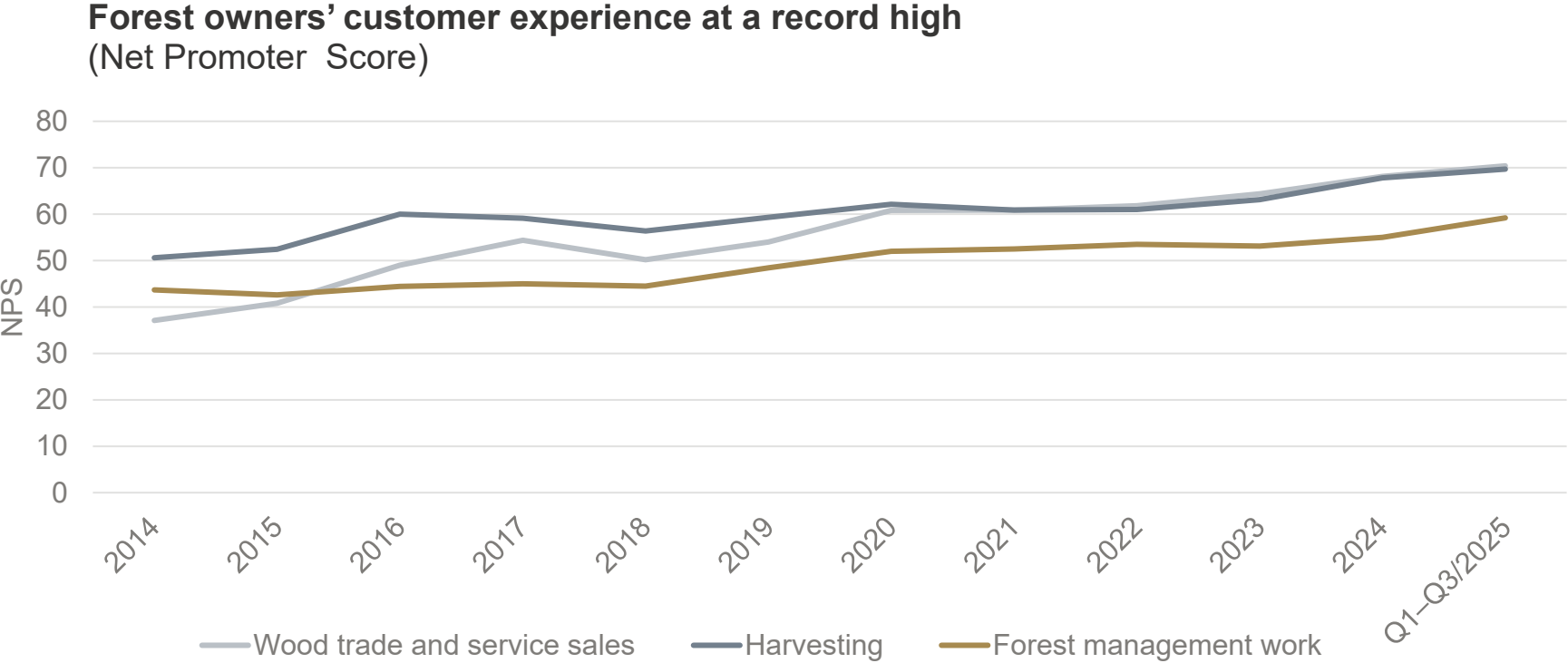


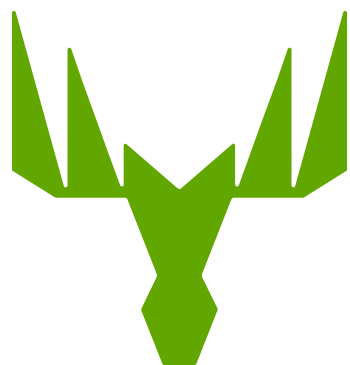
It pays to take good care of Finnish forests

Forests are among Finland’s most significant natural resources. Forest management work keeps forests vibrant, and the Metsä Group Plus service strengthens forest biodiversity.



Forest owners are satisfied with Metsä Group





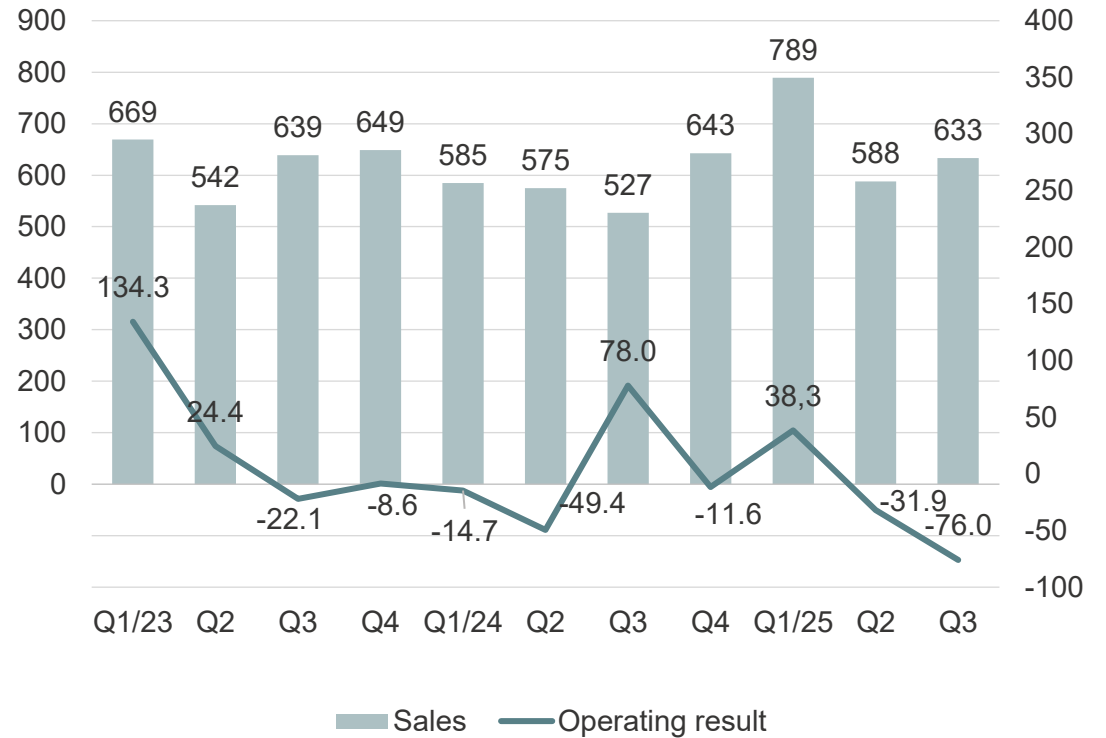
Metsä

Business areas

Pulp and Sawn Timber Industry's result continued to decrease

- Weaker result due to low pulp price and wood costs
- Pulp demand was weak, expected to remain at the current level

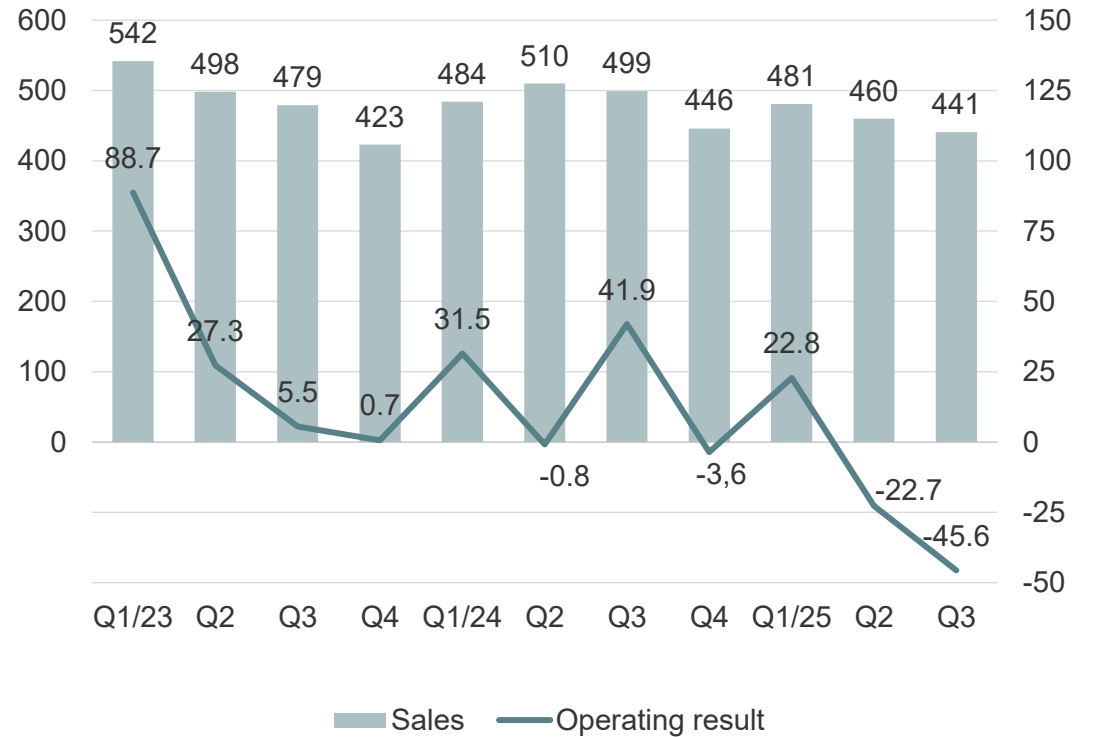
Sales and comparable operating result
EUR million



US tariffs made a considerable dent in the Paperboard Industry's result

- Weaker result due to pulp price, paperboard delivery volumes and production curtailment
- Actions to reduce working capital were successful
- Consumer caution and import tariffs affect paperboard demand and sales predictability

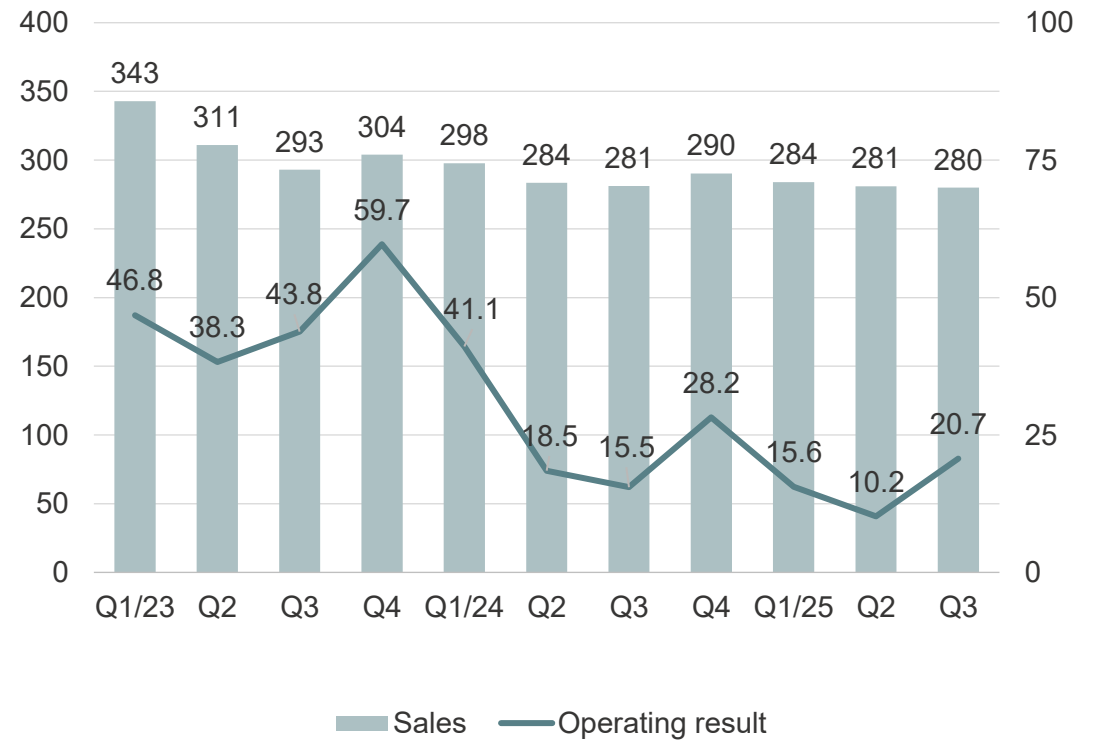
Sales and comparable operating result
EUR million



Positive profit development in Tissue and Greaseproof Papers

- Improved result due to higher delivery volumes and lower costs
- Stable demand for tissue paper, uncertainty concerning greaseproof paper in Europe

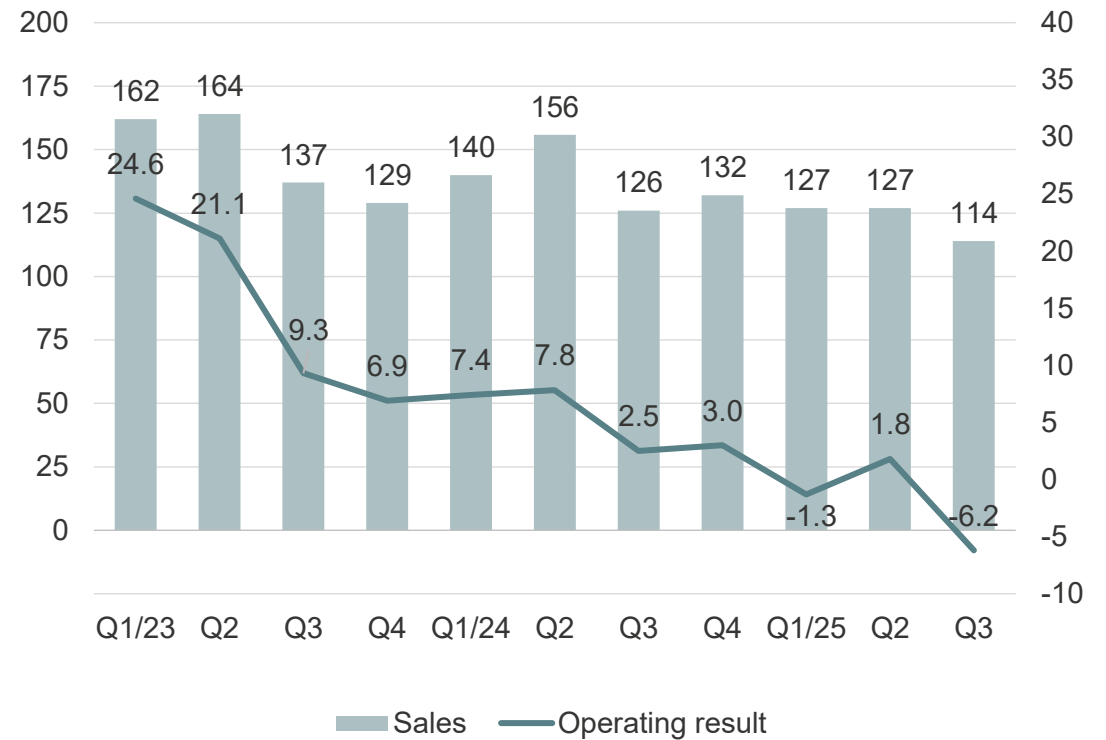
Sales and comparable operating result
EUR million



Negative profitability in Wood Products Industry

- Weaker profitability due to ERP system issues, weak demand for spruce plywood and the gradual winding down of the Suolahti mill
- Construction downturn continues in Europe

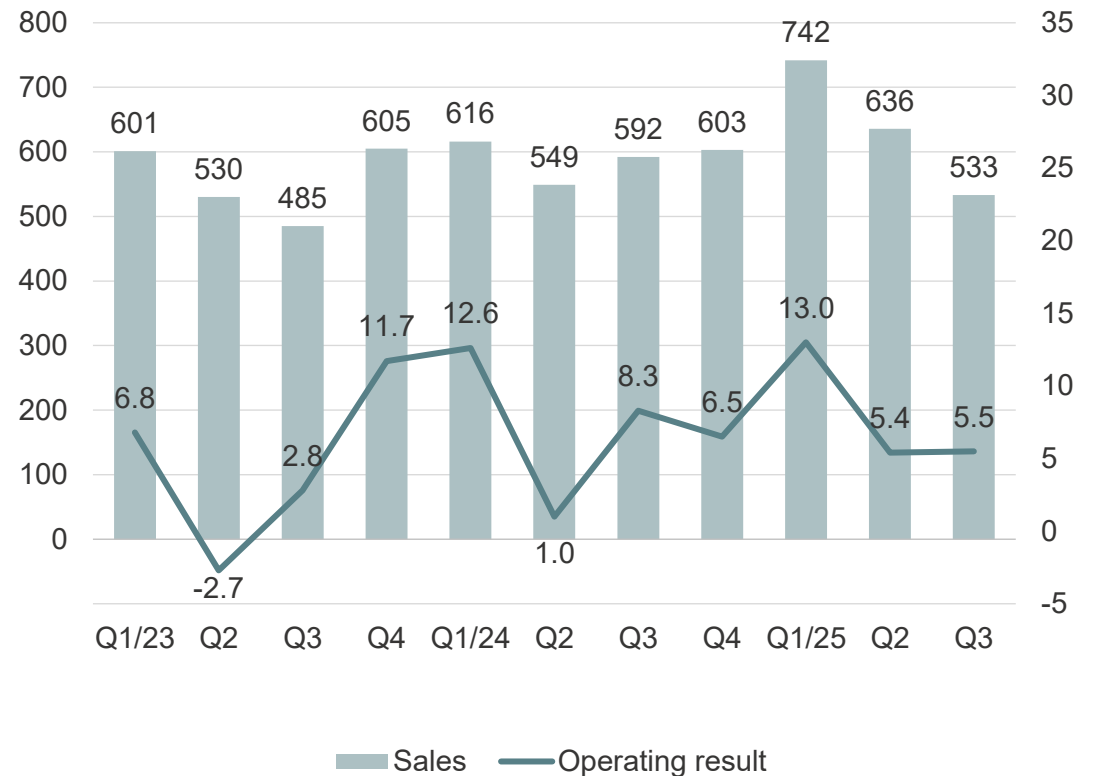
Sales and comparable operating result
EUR million

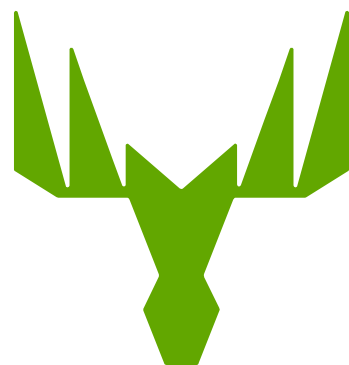


Market prices of wood took a downwards turn across the Baltic Sea region

- Wood prices took a downwards turn in Finland; the price level remains high
- Wood delivery volumes decreased, as mills did not run at full capacity

Sales and comparable operating result
EUR million





Metsä